



# Ten Impressive Tendencies of Highly Successful Asians

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Although many factors contribute to career success that are beyond our control, I have consistently observed the following perspectives and practices—during my 25 years of living in Asia, my 35 years of working with Asians, and my 30 years of marriage to an Asian—that are worthy of adoption by others who seek greater success in their careers, as well.

1. Successful Asians tend to have more humble and accurate understandings of who they are, what they can do, and where they need improvement.
2. Successful Asians tend to know their interests and passions, and leverage these to create career ambitions that are highly impressive, motivating, and achievable.
3. Successful Asians tend to be highly committed to continual professional development and thus invest a larger portion of their time and income on degrees, seminars, and certifications, as well as on tutors, mentors, and trainers, which help them progress far beyond what they could ever accomplish by themselves.
4. Successful Asians tend to be extremely skilled at building highly talented networks of friends and professional contacts with whom they communicate often for significant mutual benefits, without burdening anyone with too many bothersome requests for favors.
5. Successful Asians tend to be extremely talented at managing their time and efforts in ways that increase their learning every day as well as their value and contribution to others.
6. Successful Asians tend to simplify their life to the necessary essentials so they will not be distracted by high-maintenance people, possessions, or amusements that will consume too much of their time, money, or energy without much benefit in return.
7. Successful Asians tend to understand that much of their success will depend on their proficiency in using words, numbers, and visuals to create and to communicate; therefore, they devote considerable time and attention to developing their expertise in these skill sets.
8. Successful Asians tend to be more mindful and intentional in their decisions, and thus do not mindlessly adopt cultural, political, philosophical, or professional practices unless they have genuine value.
9. Successful Asians tend to have broader-than-average knowledge of diverse fields, cultures, languages, and historical periods, which allows them to understand human thought and behavior at much greater depth.
10. Successful Asians tend to be more creative, innovative, and courageous, with just enough eccentricity to make them good leaders and pioneers.

Although some of these tendencies may be inherited genetically from parents, it seems that most of them can be fully developed through appropriate strategies and training. Consequently, all of these professional characteristics can be attained by anyone who desires them, regardless of their location or ethnic background.